

CONFIDENTIAL



# Short Company Presentation

# Pedigree

## Pedigree

- Commercial start 1995

# Mission

- Providing Engineering Services (SLAs and Skilled Specialists) to the Telecom and IT Industry on a Global basis (Americas, Europe, Asia and Middle East, Africa)
- Providing highly skilled ex-military specialists and Telecommunication Services to overseas locations including NATO, the UN, British forces as well as Non-Military Telco sector

# 1. Services

- Technical Bid response
- Engineering and design services
- Project management & Delivery
- Operations and maintenance
- Network quality enhancement
- Technical and business consultancy
- Mobile Operations rooms
- HF
- VHF and UHF
- Ka, C-band etc
- Satellite communications
- Networks
- Service Level Agreements

## 2. Providing highly skilled ex-military specialists

- Radio Specialists
- Satellite Engineers
- Networking Specialists
- Cable Specialists
- Mechanical Engineers
- Electrician
- Logistics Support
- Transport Coordinators
- Administration Support
- Communications Consultants
- Communications Project Managers
- Riggers/LOS Specialists
- Information Technology (IT)
- Warehouse manager
- A/C and Power Gen specialists

# Track Record : Thales Afghanistan

## **Scope:**

- Since 2007- Present time: Over 100 sites
  - IT System Admin Services
  - IT Network Administration
  - Field Technician Services
  - Installation and Installation Management
  - Logistic Support Services
  - Technical Support Services
  - RC Coordination Services
  - Coordination of Ground civil works
  - Site surveys
  - Safety Training Services
  - Cabin construction-installation
  - Electrical certifications
  - Building and Commissioning
  - Power Generators
  - Air Conditioning
  - Operation and Maintenance Services.

# **Track Record : Astrium (Formerly Matra Marconi) support and maintenance of Astrium's MOD (TRI Service) Welfare Voice/Internet Contract**

## ***Locations:***

- Croatia, Bosnia, FYROM, Kosovo – currently 9 locations throughout Balkans

## ***Scope:***

1. to sustain the Welfare Communications service within the area of responsibility, for and on behalf of Astrium
2. end user liaison, management of Logistica Paradigm Country Service Technicians (LPCST), management and husbandry of all deployed equipment and tools, serve as the initial point of contact for all enquiries originating in country appertaining to The Service

# Track Record : Paradigm Services

## SKYNET 5 – Project Welcome/Synergy

### ***Locations:***

- Iraq, Afghanistan, Qatar, Seeb

### ***Scope:***

1. installation and rapid deployment of some 16 satellite earth terminals/communications cabins providing both welfare and tactical communications
2. maintenance services of above
3. Electrical Services, Fibreoptic/Cat5 cabling activities and subsequent Operation and Maintenance of such



# Track Record : Serco Aerospace/Operations

support its satellite and LAN/WAN network on behalf of UK forces

## ***Locations:***

- Iraq and Afghanistan

## ***Scope:***

O&M of satellite and LAN/WAN network with skill sets :

- Satcom engineers
- Cat 5 / Fibreoptic cabling
- 16th Edition Certified Electricians
- Riggers
- SDH/Microwave engineers
- Logisticians
- HGV Drivers HIAB/Forklift
- Radio technicians

# Track Record : Afghanistan build program

## ***Locations:***

- Kabul
- Lashkagar
- Garesh
- Bastion
- Kandahar

## ***Scope:***

- Site surveys / Ground civil works / Cabin construction / Electrical certifications / Building and Commissioning of Sat services / Internal Switch configurations.

# Track Record : O3B Satellite System Installations

**Locations:** start Oct 2013 - ...

- Malaysia
- Liberia
- Congo
- Madagascar
- Sudan etc.

**Scope:**

- Site surveys / Installation/ Configuration.

# Track Record : IVECO/2H Nigeria - FPSO

## ***Scope:***

- 2008-2009 we have been selected by IVECO/2H Energy to provide services like
  - Operation and Maintenance Services on:
    - Power Generators
    - Air Conditioning Units

On FPSO Oil Platform

# Track Record : Intel FS (NATO/Thales) France, Holland

## ***Scope:***

- 2012-present
  - Alongside of the SW Development team, develop and deliver Training material and training courses for an Intel FS software
  - We will deliver to a long list of NATO sites 5 different training courses over the years to come.

# Track Record : GPT Saudi (ex Marconi)

- 2007-... NetTelics was selected to provide following positions:
  1. Operations Manager
  2. Regional Control Centre Manager
  3. Business Support Manager
  4. System Design Authority
  5. Project Manager
  6. System Design Engineer (Fixed Systems)
  7. Training Development Manager
  8. Regional Training Coordinator
  9. Equipment Training Manager
  10. Technical Instructor Mobile Radio
  11. Technical Instructor (Terminal Equipment)

# Track Record : Teledata International

Support and Maintenance Satellite earth terminals 1995-2000

## ***Locations:***

- facilities to UN/NATO

## ***Scope:***

- providing Technical Support Maintenance to Teledata (a US long haul satellite company) in late 1995. The primary focus was to provide 1st/2nd Line maintenance to over 22 stand-alone satellite earth terminals deployed on behalf of the United Nations to provide both administrative and welfare calling facilities to UN/NATO.

# Track Record : Interstate Electronic corp.

## O&M Satellite & Switching services 1996 – 2001, NATO Contract

### *Locations:*

- throughout Balkans – Croatia, Bosnia, Kosovo, Macadonia, Albania

### *Scope:*

1. To provide O & M duties to support its NATO contract to provide satellite and switching services at the inception of NATO's new IPN telephone network across the Balkans.
2. In 1997 project constituted a full Service Level Agreement for in-theatre management. Service was provided to various SFOR/KFOR HQ's and contingents within Croatia, Bosnia, Kosovo, Macedonia, and Albania. We provided 17 full time staff, covering full spectrum of support activities



# Track Record : Other programs

## SES Americom

Nigerian installations on barges for Bristow Helicopter and BP.

## Diego Garcia

Provision of engineering support on-island for installation of Baseband Communication.

## American Embassy Karachi

De-installation of 3.6m antenna.

# Examples of Awards (Slide not updated since 2008 !)

2008 : From MOD for Operation Telic efforts in Iraq – 8 Awards

2008 : From MOD for Operation Herric efforts in Afghanistan – 10 Awards

2008 : DC: Technical First Rate Support – SEEB/Oman– Sqn Ldr D Townsend

2007 : RC: Bringing Service to Life Award – Baghdad Support Unit – Maj G J Oliver

2007

MH: Bringing Service to Life Award - Basrah Palace - D A Craft Lt Col - Comd JFCIS(ME), Chief J6 MND(SE)

2007

PH: Bringing Service to Life Award

2006

Group Captain M W Haywood–Deputy Ass. Chief Staff- efforts in Afghanistan

2006

MOD for Operation Telic efforts in Iraq

2006

PC: Bringing Service to Life Award

2004

Chief of Defence Logistics for Team Achievement in rapid deployment in Iraq

# Customer Relationship

## 2 Form of relationship

- Purchase Order basis
- Service Level Agreement

## Regional Vs Local

- We can provide either In the Country based staff or
- Regional staff which would be covering multiple countris with short notice, Example having a team in one of the West African countries giving support to multiple End Customers in nearby countries

# O3b Networks 2013-...

## We have recently started working with O3b

- We have performed a couple of smaller VSAT projects in
  - Malaysia
  - Liberia

## Projects under considerations

- VSAT installations in a number of countries on Global basis
- Potential O&M for Inmarsat VSAT customers